

Manufacturing Coaching/Consulting Services



The Kentucky Center for Performance Excellence Manufacturing Consulting Services (KyCPE – MCS) helps Kentucky Manufacturers improve their operational and financial performance through customized, comprehensive consulting services based on a set of Operational Principles and Key Elements for success and supported by Baldrige Excellence Framework.

Six Step Coaching/Consulting Process

- Financial Benchmarking
- Operations Review
- Report of Findings and Recommendations
- Development of Prioritized Plan for Improvement
- Provide Professional Resources
- Tracking Journey to Success



Business Assessment

During the Financial Benchmarking and Operational Review, there are seven Organizational Areas and eleven Functional Areas evaluated

- **Organizational Areas (based on the Baldrige Excellence Framework)**
 - *Leadership, Strategy, Customers, Measurement / Analysis / Knowledge Management, Workforce, Operations, and Results*
- **Functional Areas (Based on the Principles and Key Elements for Success)**
 - *The Business, Its Product or Service; Sales & Marketing; Manufacturing Operations; Financial; Quality; Materials Management; Product Design/Engineering; Personnel; Facilities; and Information Systems*

Professional Coaches/Consultants

KyCPE has a network of professional coaches/consultants who have helped Businesses achieve success. Some of the areas in which they have worked successful with clients are as follows:



*Organizational, Operational, and Financial Assessments
Strategic Plan Development, Implementation, and Management
Operational and Financial Improvements
Product Costs Analysis and Cost Reduction Strategies
Production Throughput improvement studies
Cash Control systems
Business Process Alignment and Workforce Engagement
Business Turnarounds*