

## Education Coaching/Consulting Services



*The Kentucky Center for Performance Excellence Education Coaching Services (KyCPE – ECS) helps Kentucky School Districts improve their operational and financial performance, create opportunities for innovation, and improve educational and workforce outcomes through customized, comprehensive coaching services based on the Baldrige Excellence Framework.*

### Six Step Coaching/Consulting Process

- Financial Benchmarking
- Operations Review
- Report of Findings and Recommendations
- Development of Prioritized Plan for Improvement
- Provide Professional Resources
- Tracking Journey to Success



### Organizational Assessment

*During the Financial Benchmarking and Operational Review, there may be seven Organizational Areas and nine Functional Areas evaluated (depending upon expressed District needs)*

- **Organizational Areas (based on the Baldrige Excellence Framework)**
  - Leadership, Strategy, Customers, Measurement / Analysis / Knowledge Management, Workforce, Operations, and Results
- **Functional Areas (Based on the Principles and Key Elements for Success)**
  - Certified and Classified Workforce Engagement, Student Outcomes, Facilities Management, Transportation, Financial Processes, Food Services, Finding-Onboarding-Retaining the Workforce, Technology, and Procurement.

### Professional Coaches/Consultants

*KyCPE has a network of professional coaches who have helped School Districts achieve success. Some of the areas in which they have worked successfully with clients are as follows:*



Organizational, Operational, and Financial Assessments  
Strategic Plan Development, Implementation, and Management  
Operational and Financial Improvements  
Costs Analysis and Cost Reduction Strategies  
Workforce Engagement and Retention  
Business Process Alignment  
Performance Turnarounds