

Conley Salyer
Examiner Alum – Baldrige National Quality Award Program
Lexington, Kentucky

Brief Resume'

Conley manages KyCPE's consulting practice and its financial systems. He is also an attorney who limits his practice to nonprofit organizations, serving as KyCPE's attorney, pro bono.

In addition, Conley lectures internationally on the subject of Federal Grant Management. He has served as the State Director of Small Business Services (West Virginia) as well as managing Department of Defense-funded *Procurement Technical Assistance Centers* in West Virginia, Maine, and Washington, D.C. At the college level, Conley has taught non-profit organization law, constitutional law, financial accounting, and management. He holds degrees in Economics and Business, Law, and a Masters of Law in Taxation. Conley is quick to admit that the most fun he has had working was in Maine where, for a time, he owned and operated an island restaurant on a wharf and managed a fishermen's cooperative on the adjoining wharf.



Conference Session Description

Title: Optimization of School Transportation Systems
As told through two Kentucky School District Case Studies

Learn to Save Transportation Dollars for your District

This session is about helping you see and understand the transportation savings your District can achieve through the application of process improvement techniques.

In the last two years, The Kentucky Center for Performance Excellence, Inc. (KyCPE) has lead two coaching engagements involving school transportation systems. The first engagement resulted from a PIPE grant to Lawrence County Schools (KY) in the 2015-2016 school year. That project resulted in five-year savings of \$209,500.

The second engagement, during the 2016-2017 school year, was a KyCPE cooperative project with Warren County Public Schools (KY), a District that was already esteemed for its transportation

management. The purpose of the project was to refine KyCPE's ability to deliver school transportation savings. The result of this project is projected 12-year savings for one school of \$540,000. Warren County has 27 schools is – there is much work left to be done.

KyCPE has launched transportation improvement services to all Kentucky School Districts – we want to train your transportation staff to improve routing, bus utilization, fuel efficiency, recruiting-hiring-training of transportation employees, and management of transportation facilities. Come and learn how we approach this and what savings can be in store for your District.